HOW TO VOTE ON ITEMS OF BUSINESS

Voting 100% of your holding:
You are able to vote directly or instruct your proxy how to vote by marking one of the boxes opposite each item of business. Your proxy may vote or abstain, to the extent permitted by law, as they choose, if you do not mark a box on an item of business.
If you mark more than one box on an item of business your vote will be invalid on that item.

Voting a portion of your holding:
You are able to indicate a portion of your voting rights directly, or instruct your proxy how to vote, by inserting a percentage or number of securities you wish to vote in the For, Against or Abstain box or boxes. The sum of the votes cast by you on each resolution must not exceed your voting entitlement or 100%.

Appointing a second proxy:
You are entitled to appoint up to two proxies to attend a meeting and vote on a poll. If you appoint two proxies you must specify the percentage of votes or number of securities for each proxy, otherwise each proxy may exercise half of the votes. When appointing a second proxy write both names and the percentage of votes or number of securities for each overleaf.
A proxy may be an individual or a body corporate, and need not be a securityholder of the Company.

SIGNING INSTRUCTIONS FOR POSTAL FORMS
Individual: The Voting Form must be signed by the securityholder or the securityholder’s duly authorised attorney.
Joint Holding: The Voting Form must be signed by each of the joint securityholders personally or by their duly authorised attorneys.
Power of Attorney: If you have not already lodged your Power of Attorney with the registry, please attach a certified photocopy of the Power of Attorney to this form when you return it.
Companies: Where the company has a Sole Director who is also the Sole Company Secretary, this form must be signed by that person. If the company (pursuant to section 204A of the Corporations Act 2001) does not have a Company Secretary, a Sole Director can also sign alone. Otherwise this form must be signed by a Director jointly with either another Director or a Company Secretary. Please sign in the appropriate place to indicate the office held.

ATTENDING THE MEETING
Bring a copy of this form to assist registration. If a representative of a corporate securityholder or corporate proxy is to attend the meeting you will need to provide a “Certificate of Appointment of Corporate Representative” prior to admission. This certificate may be obtained from Computershare online at www.investorcentre.com under the help tab, “Printable Forms” at the top of the page.

VIEWING THE MEETING ON THE INTERNET
The Annual General Meeting will be webcast at www.iag.com.au/shareholder-centre/annual-meetings on 26 October 2018 from 9.30am (Sydney time). An archived recording of the meeting will be available shortly after the meeting.

PLEASE NOTE: For security reasons it is important that you keep your SRN/HIN confidential
Please mark ☒ to indicate your directions

STEP 1

INDICATE HOW YOUR VOTE WILL BE CAST – Select one of the two options only

At the Annual General Meeting of Insurance Australia Group Limited (the Company) to be held at the Sofitel Sydney Wentworth, 61-101 Philip Street, Sydney in the Grand Ballroom on Friday, 26 October 2018, from 9.30am (Sydney Time) and at any adjournment of that meeting if we being members of the Company and entitled to vote direct the following:

1. VOTE DIRECTLY

[ ] Record my/our votes strictly in accordance with the directions below.

For a valid Direct Vote to be recorded you must mark either FOR, AGAINST or ABSTAIN on each item.

2. APPOINT A PROXY TO VOTE ON YOUR BEHALF.

[ ] The Chairman of the Meeting

[ ] The name of the person or body corporate you are appointing if this person is someone other than the Chairman of the Meeting.

or failing the person/body corporate named, or if no person/body corporate is named, the Chairman of the Meeting, as my/our proxy to act generally at the meeting on my/our behalf, and to vote in accordance with the following directions (or, if no directions have been given, to the extent permitted by law, as the proxy sees fit).

Chairman of the Meeting authorised to exercise proxies on remuneration related resolutions (Resolutions 1 and 2): Where I/we have appointed the Chairman of the Meeting as my/our proxy (or the Chairman of the Meeting becomes my/our proxy by default) then by submitting this form, I/we expressly authorise the Chairman of the Meeting to exercise my/our proxy on Resolutions 1 and 2 (except where I/we have indicated a different voting intention by marking the boxes in Step 2 below), even though Resolutions 1 and 2 are connected with the remuneration of the key management personnel of the Company (which includes the Chairman of the Meeting).

STEP 2

ITEMS OF BUSINESS

Please mark ☒ within the box to indicate your directions. If you mark the abstain box for a particular item, you are directing that your vote will not be counted on a poll and will not be included in the required majority.

The Chairman of the Meeting intends to vote all available undirected proxies, FOR each resolution below. In exceptional circumstances, the Chairman of the Meeting may change her voting intention on any resolution, in which case an ASX announcement will be made.

<table>
<thead>
<tr>
<th>Resolution</th>
<th>For</th>
<th>Against</th>
<th>Abstain</th>
</tr>
</thead>
<tbody>
<tr>
<td>(1) Adoption of Remuneration Report</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>(2) Allocation of Share Rights to Peter Harmer, Managing Director and Chief Executive Officer (CEO)</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>(3) Re-election of Elizabeth Bryan</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>(4) Re-election of Jonathan Nicholson</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>(5) Election of Sheila McGregor</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>(6) Election of Michelle Tredenick</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>(7) Equal reduction of capital*</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>(8) Consolidation of capital*</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
</tr>
</tbody>
</table>

*Interconditional resolutions

SIGN

This section must be completed.

Individual or Securityholder 1 | Securityholder 2 | Securityholder 3

Sole Director & Sole Company Secretary | Director | Director/Company Secretary

Contact Name | Daytime Telephone | Date / /